

MARTIN D. MURPHY, COUNTY ADMINISTRATOR IN CORTLAND, NY IS BEING APPOINTED ONEONTA'S SECOND CITY MANAGER AT A SPECIAL MEETING OF THE COMMON COUNCIL THIS EVENING.

MURPHY, WHOSE RESUME IS ATTACHED, HOLDS A MASTER'S DEGREE IN PUBLIC ADMINISTRATION FROM SUNY BROCKPORT AND A BACHELORS DEGREE IN BUSINESS ADMINISTRATION FROM SUNY PLATTSBURGH. HE IS A CREDENTIALLED CITY MANAGER AND IS A MEMBER OF THE AMERICAN INSTITUTE OF CERTIFIED PLANNERS. HE HAS HELD POSITIONS OF INCREASING RESPONSIBILITY IN THE CITY OF OGDENSBURG, AND VILLAGE OF SARANAC LAKE BEFORE JOINING CORTLAND COUNTY IN MAY 2010.

RUSS SOUTHARD, DEPUTY MAYOR, WHO CHAIRED THE SEARCH COMMITTEE MADE UP OF ALL COUNCIL MEMBERS AND MAYOR DICK MILLER SAID: "OUR CONSULTANT, NICK MAZZA OF THE BONADIO GROUP, RECRUITED MORE THAN THIRTY CANDIDATES FROM WHICH WE INTERVIEWED SIX HIGHLY QUALIFIED INDIVIDUALS. WE NARROWED THE LIST, CONDUCTED SECOND INTERVIEWS AND EXTENSIVE BACKGROUND CHECKS. I THINK IT IS FAIR TO SAY THAT ALL COUNCIL MEMBERS WERE MORE THAN PLEASED WITH THE PROCESS AND THE OUTCOME."

MURPHY SAID: "MY WIFE AND I ARE THRILLED TO BE COMING TO ONEONTA. WE BEGAN LOOKING AT REAL ESTATE ON WEDNESDAY IN HOPES OF THIS DECISION AND WE ARE ANXIOUS TO MOVE AND GET STARTED. ONEONTA IS A WONDERFUL PLACE WITH GREAT STRENGTHS THAT PROVIDE AN EXCELLENT PLATFORM FOR DEALING WITH THE CHALLENGES ALL NEW YORK MUNICIPALITIES FACE. I'M CONFIDENT THAT I CAN ADD SIGNIFICANT VALUE TO THE CITY'S EFFORTS TO ENHANCE ITS FUTURE."

MAYOR MILLER SAID: "MARTIN MURPHY WILL PROVIDE STRONG LEADERSHIP AND GUIDANCE TO CITY EMPLOYEES AND COUNCIL MEMBERS, NOT TO MENTION THE MAYOR. I AM GRATEFUL TO RUSS SOUTHARD, NICK MAZZA AND KATHY WOLVERTON, WHO PROVIDED STAFF SUPPORT TO THE SEARCH COMMITTEE. NOW THAT THAT THIS APPOINTMENT IS BEHIND US, WE CAN FOCUS OUR FULL ATTENTION ON SUCH ISSUES AS 2015 BUDGET PREPARATION, LABOR NEGOTIATIONS, HOUSING, ECONOMIC DEVELOPMENT, AND CAPITAL PLANNING. I LOOK FORWARD TO MARTIN'S CONTRIBUTIONS AND TO WORKING WITH HIM AS A COLLEAGUE."

MURPHY WILL BE PAID \$110,000 PER YEAR WITH TERMS AND CONDITIONS CONSISTENT WITH THE CITY CHARTER AND ADMINISTRATIVE MANUAL. A COPY OF HIS EMPLOYMENT AGREEMENT WITH THE CITY WILL BE RELEASED WHEN IT IS FINALLY EXECUTED.

MARTIN D. MURPHY, MPA, ICMA-CM, AICP

EXECUTIVE SUMMARY

Motivated master's degreed achiever with over 20 years experience in New York State local government operations and demonstrated broad based competencies in:

*Strategic Planning/Leadership
Fiscal Management/Budgeting
Policy/Program Facilitation
Service Delivery Management*

*Economic Development
Human Resources
Contract Administration
Public Safety*

*Public Works Functions
Labor Negotiations
Emergency Management
Grant Administration*

- Experienced, decisive, goal orientated professional with Master of Public Administration and Bachelor of Science Degree and thorough knowledge of public administration principles and practices' with proven management and leadership skills
- High level of analytical expertise to deal effectively with complex financial, technical and organizational issues with thorough knowledge of budget procedures, charter provisions, ordinances, and state laws pertaining to local government administration
- Outstanding diplomatic, supervisory and communication skills to interact professionally and work effectively with elected officials, department heads, employees, representatives of other agencies and the general public
- Resilient, resourceful, energetic and self-motivated, able to handle multiple projects simultaneously and ability to plan, assign, delegate and direct the work of administrative and supervisory personnel effectively and efficiently
- Demonstrated expertise in planning, downtown revitalization, economic development, housing, capital project management and entrepreneurial operations

PROFESSIONAL EXPERIENCE

COUNTY OF CORTLAND

Cortland, New York

5/10 – Present

County Administrator

- Performs professional, administrative, and managerial functions as directed by the County Legislature
- Prepares tentative County budget, prescribes the form of all financial reports filed by agencies, departments, officials, institutions, and other County agencies
- Coordinates administrative functions of 27 County departments and 650+ employees; serves as liaison between the County Legislature and County departments, agencies, boards, commissions, and advisory committees established by the Legislature
- Participates in all labor relations activities including collective bargaining, contract administration, grievance proceedings and, appointment and/or dismissal of all non-elected department heads
- Provides administrative direction and conducts regular meetings for all County department heads to ensure smooth implementation of Legislative policies and procedures

Notable Achievements

- Established new Finance Office and assumed responsibility for all accounting functions and financial reporting, reconciliations, budget transfers and purchase requisitions
- Implemented an electronic tax installment collection software system to streamline process, enhance accuracy and provide timely collection and reporting
- Initiated annual room occupancy tax collection and workers compensation audits
- Lead negotiator for sales tax distribution agreement to all county municipalities
- Developed and implemented multiple County budgets in excess of \$120 million; in compliance with State-mandated 2% tax levy cap; reduced Constitutional Taxing Limit
- Oversaw the development and acquisition of a \$16 million, county-wide emergency interoperable communication system; created leasing/bonding financing structure
- Restructured 911 emergency services dispatch into new Emergency Communication and Response Department to support \$16M emergency interoperable communications system
- Successfully negotiated five separate labor contracts representing over 650+ employees
- Negotiated the transfer of the County-owned Certified Home Health Agency to private service provider for \$.6 million profit and subsequently eliminated annual operating losses in excess of \$100,000
- Oversaw the coordination and implementation of a \$2 million energy savings project through National Grid rebate program and NYPA energy incentive program
- Implemented leasing program and saved thousands in employee travel reimbursement
- Initiated 5-year fleet vehicle replacement program for over 75 County-owned vehicles

VILLAGE OF SARANAC LAKE

Saranac Lake, New York

11/07 – 5/10

Village Manager

- Implement policies, procedures of the Village as established by the Board of Trustees
- Provide overall executive and personnel management, highly strategic direction and organizational leadership for Village government comprised of ten departments and over 60 full-time and numerous seasonal and part time employees
- Complete executive responsibility for preparation of tentative budget and administration of \$4.3M general fund along with \$1.4M water fund and \$2.7M sewer fund
- Represent Village in sensitive negotiations, labor relations, critical problem solving sessions, and serve as liaison to several citizen advisory boards and groups to promote and explain municipal policies, programs and procedures

Notable Achievements

- Two year tax rate increase average < 2%; first tax rate decrease in over 10 years
- Implemented Alternative Drinking Water Source Project (\$12.5M); system wide water meter project (\$1M); Supervisory Control and Data Acquisition System (\$.5M)
- Development of Employee Handbook with personnel policies and practices
- Initiated first ever employee performance appraisals
- Reversed deficit spending trend on major recreational facility operation
- Introduced agenda format with detailed resolutions and account coding
- Created weekly update for distribution to elected officials, initiated regular staff meetings

CITY OF OGDENSBURG	Ogdensburg, New York	5/89 – 11/07
Director of Planning & Development		(1993 - 2007)
Executive Director OGF Development Corporation		(1993 - 2007)
Administrative Director New York State Empire Zone		(1989 - 1993)

Notable Achievements

- Management and supervisory responsibility Department of Planning & Development including the Offices of Planning, Economic Development, Housing Rehabilitation and Code Enforcement
- Prepare, evaluate, implement complex, technically sophisticated strategies for city's Comprehensive Development Plan and Capital Improvement Program
- Executive responsibility for administration and performance of \$2.1 million, federally funded, local revolving loan portfolio
- Developed and led 1st City strategic management initiative of all City Departments
- Primary author of successful grant applications totaling over \$20M
- Successful redevelopment of abandoned Brownfield industrial sites (US EPA Brownfield Program/NYS Environmental Restoration Program)
- Developed and implemented successful strategic plan for Historic Downtown Revitalization Program (\$2.8M private/public)
- Successful development and implementation of Greenbelt Park Master Plan (Community Civic Center/Arena, Swimming Pool, Marina/ Boat Launch, Maple City Recreation Trail, St. Lawrence River Boardwalk, Visitor Center)
- Created, introduced and implemented successful, citywide, systematic inspection program for over 1,700 rental dwelling units

EDUCATION

- **MASTER OF PUBLIC ADMINISTRATION** 1989
 - State University of New York at Brockport
- **BACHELOR OF SCIENCE** (*Business Administration*) 1987
 - State University of New York at Plattsburgh

PROFESSIONAL DEVELOPMENT

- ICMA Credentialed Manager 2012
- American Institute of Certified Planners (AICP) 1998
- Economic Development Finance Professional (EDFP) 1992

AWARDS

- Rotary Paul Harris Fellowship Award 2001
- New York State Governor's Waterfront Rediscovery Award 2001

REFERENCES

Available Upon Request